

COBRATM

INSURANCE BROKERS LTD



GOLF SELECT

**The Complete Insurance & Risk Management
Solution for Golf Clubs & Resorts**



Group History*

COBRA HOLDINGS LTD

COBRA Insurance Brokers	COBRA Network	COBRA Financial Services	COBRA Underwriting Agency	COBRA GAL
GWP £50 Million	GWP £200 Million	Gross Revenue £1.7 Million	GWP £2 Million	GWP £60 Million

- **Historically Truman Lincoln Ltd and BKG Group of Companies have traded as independent insurance brokers for over 30 years.**
- **In 2002 an alliance was formed and the COBRA Network was created**
- **In 2004 the Network acquired a 40% stake in GAL Ltd a Lloyds insurance broker**
- **COBRA Holdings Ltd was formed in 2005 and acquired the share capital of the individual companies to create a formal group**
- **COBRA Holdings controls and influences an estimated gross written premium income of approximately £310 million**

*As at March 06

Introducing COBRA Insurance Brokers Ltd and Golf Select

Targeted, Teamwork, Tactics and Trust

COBRA Insurance Brokers has a history stretching back over 30 years.

From our roots in the South East we have been developing nationally, carefully targeting our audience with our commercial expertise and in depth knowledge of commercial insurance, providing clients with the best value and service.

Highly Trained and Motivated Staff

We have a team of knowledgeable and highly trained specialists who possess a combination of risk management, broking and underwriting experience. Their expertise in both sides of the insurance market is a real advantage in delivering cost effective and cover efficient insurance solutions.

Personal Service & Trust

Trust is singularly the most important element of any successful relationship, underpinning the integrity of the product and service delivered. Our aim is to provide total peace of mind via an open and transparent approach.

Once you have chosen us we will assign a dedicated account manager who will focus solely on providing you with a tailor made service.

Golf Select

In association with St. Paul Travelers Insurance Co Ltd, we are able to promote Golf Select, the complete insurance solution for Golf courses and resorts nationwide. Golf Select provides bespoke benefits at extremely competitive rates.

Golf Select

A highly competitive and exclusive product catering for the insurance needs of golf courses and resorts.

Underwritten by St. Paul Travelers Insurance Co Ltd for COBRA Insurance Brokers.

The main sections of cover available under the policy are; Material Damage, Business Interruption, Computer All Risks, Terrorism, Employers and Public / Products Liability and Money Cover. Additional bespoke benefits have been incorporated, those seen as key are listed below;

Summary Of Key Benefits

All Risks Cover provided under Material Damage Section Including Professional Shop	✓
All Risks Cover provided under Business Interruption Section	✓
Theft Cover Not subject to Forcible and Violent Entry while a member of operational staff is on duty	✓
Damage to Greens and Tees including Malicious Damage	✓
£5,000,000 Public Liability Cover	✓
Member to Member Liability included	✓
Cover for Honour Boards and Memorabilia	✓
Cover for Cups & Trophies Anywhere in the UK	✓
Malicious Damage Cover for Trees, Plants and Shrubs	✓
Cover for Landscaped areas and Garden Furniture	✓
Loss of Revenue following Cancellation or Abandonment of Tournaments	✓
RTA Cover (Road Traffic Act) for Green-Keepers Buggies and other Unlicensed Motorised Vehicles	✓
Personal Effects of Committee Members, Stewards and Members	✓

Policy Limits and Conditions may apply to certain items shown above

St. Paul Travelers Insurance Co Ltd

- St. Paul Travelers Insurance Co Ltd is the UK operation of St. Paul Travelers Inc. Specialising in property and liability and were founded in 1853 in Saint Paul, Minnesota, USA.
- Today they have worldwide revenues of \$23 billion and investment assets worth around \$112 billion.
- The group employs approximately 30,000 people and achieves consistently high independent credit ratings for its financial strength and ability to pay claims. Standard and Poor have awarded St. Paul Travelers Insurance Co Ltd with a "AAA" (Excellent) rating.
- In the UK, they provide specialist property-liability insurance and risk management services for selected industries and the public sector including computer and technology companies, the automotive industry; local authorities, universities and colleges, transportation companies; private medical institutions, sectors of the manufacturing industry, sports and leisure including their exclusive "Golf Select" product.

Golf Select – Fax Back Response Form

Company Name

Contact

Tel. Number

Fax Number

Address

Email Address

Current Insurer

Renewal Date

Current Premium

Current Broker



"We view COBRA Insurance Brokers as a trading partner with a vision of growth in the commercial arena.

We are very impressed with their professionalism and they are exactly the sort of broker we want to work with.

Consequently we are delighted with their involvement in the promotion of our bespoke Golf Select product"

We believe that COBRA Insurance Brokers, in conjunction with the St. Paul Travelers' Golf Select product, offer a winning combination of cover, service and price.

With so much to gain and nothing to lose, why not contact us to see how we can be of assistance to you.

To contact COBRA Insurance Brokers;

Call **01883 346 346** and one of our staff will be pleased to discuss your insurance requirements with you.

Alternatively contact us by email at **golfselect@cobraib.co.uk**

For further information please visit our website @ **www.cobrainsurance.co.uk**

Golf Select



TARGETED

TEAMWORK

TACTICS

TRUST

Everything you need to know

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